

Courses available from The Training Company



The Training Company

Business Courses

1. Adaptive Strategy & Geopolitical Agility
2. Platform Economics & Ecosystem Orchestration
3. Next-Gen Corporate Governance & Board Tech Fluency
4. Digital Finance, Tokenization & Alternative Capital
5. Cyber-Resilience & Data Sovereignty
6. Regenerative Business & Climate-Tech Integration
7. Multi-Generational Succession & The Modern Family Office
8. Human-AI Synergy & Skills-First Talent Ecosystems
9. Regulatory Agility & Public-Private Sandboxes
10. Frictionless & Autonomous Operations
11. Family Business Training Course (Comprehensive management strategies for success)

Certification & IT Specialist Programs

- Future-Ready Project Management Certification
- Future-Ready Remote IT Support Specialist Program
- Networking : HCIA HCIP HCIE JNCIA JNCIS JNCIP JNCIE CCNA CCNP CCIE
Network+ CWNA PCNSA PCNSE FCF FCAFCP FCSS FCX Arista AWS Azure
- Cloud & Virtualization Course
- Aviation Theory Certification Programs
- Final Project Course Management

ICT & Technical Workshops

- Unix and Linux Administration
- LibreOffice Collabora Office MS Office
- Data Communications (OSI, TCP/IP, WAN, QoS, MPLS)
- Databases: PostgreSQL, MySQL/MariaDB, SQLite, Oracle (Tuning/Replication)
- Scientific & Data Software: Python, R, MATLAB-to-Python migration, NumPy, Pandas, Jupyter
- Cybersecurity, Cloud, and DevOps hands-on sessions

Compliance & Security Training

- Compliance Coaching (SOC 2, ISO 27001, GDPR, and industry-specific regulations)
- Multi-channel Phishing Awareness & Anti-Phishing
- Tabletop Security Drills

Energy & Industrial Training

- Energy / Oil and Gas Training
- International Energy Arbitrators & Deal Brokers
- Nuclear Energy Training

Project Equity & Management

- Khawar Nehal's Project Equity Method™ (PEM)
- IT Project Management for Real-World Results: From Planning to ROI
- SQDCP: Your Business Radar for Operational Excellence
- Verbal Grounding & The Learning Pyramid
- Tools : Primavera, OpenProject, MS Project

Broad Course Categories (via The Training Company LMS)

- Business, Engineering, Management, Marketing, ICT AI, and Water courses
- Health Management: Taking Care of Yourself

Marketing Courses

1. Marketing Fundamentals
2. Digital Marketing
3. Content Marketing
4. Social Media Marketing
5. Branding and Brand Management
6. Marketing Analytics
7. Email Marketing
8. Marketing Research and Consumer Behavior
9. Marketing Ethics and Sustainability
10. International Marketing

Management & Leadership Trainings

- Leadership and Management Fundamentals
- Effective Communication and Interpersonal Skills
- Time Management and Productivity
- Decision-Making and Problem-Solving
- Strategic Planning and Execution
- Project Management
- Financial Management for Non-Financial Managers
- Human Resource Management
- Organizational Development and Change
- Business Ethics and Corporate Governance
- Performance Management and Feedback
- *Specialized Modules*: Power of Negotiation, Conflict Resolution, Emotional Intelligence, Unconscious Bias, Compliance, Remote Work, Presentation Skills, Stress Management, Intercultural Communication, and Revenue Operations (RevOps).

Business, Sales & Operations Programs

- **Entrepreneurship** (15 modules: Idea Generation, Business Planning, Legal/Regulatory, Funding, Scaling, Social Entrepreneurship, etc.)
- **Sales** (10 modules: Fundamentals, Techniques, Psychology, B2B, Retail, Digital/E-commerce, Ethics, etc.)
- **Call Center Training** (Customer Service Fundamentals, Call Handling, Technology, Metrics, Compliance, Difficult Customers)
- **Operations Management** (18 modules: Process Design, Inventory, Supply Chain, Lean Operations, Quality Management, Risk Management, etc.)
- **Finance and Accounting** (11 modules: Financial/Managerial Accounting, Corporate Finance, Investment Analysis, Behavioral Finance, etc.)

Other Notable Talent Programs

- IT Project Management (PMP aligned)
- Linux & Open Source Support (ongoing since 1994)
- Java, VMware, and Machine Learning workshops
- Leadership & Emotional Intelligence workshops
- Drone Pilot Training

Contact : training@remote-support.space

<http://atrc.net.pk>

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